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PRICE LIST

For SPRING Delivery

NURSERY STOCK

SHELTERGREEN

NURSERIES

ALBERT LEA, MINN.

Good Northern Grown Stock

COMPARATIVE PRICES

Successful growers today are demanding trees that are raised in our high, dry Northern climate. Trees grown in the moist lake regions east of here or in a mild southern climate will not satisfy. We give you a tree that is raised near your home, under the same conditions, used to our short summers, hard winters, and drying winds. The word "hardy" simply means acclimated. You could afford to pay more for our trees but we do not ask it. We give you these trees for the same price that you would pay for a cheap tree grown farther south, which would dry out in a dry summer or freeze out in a cold winter.

If you want a cheap tree, get one grown in the south. Their trees are soft, and when exposed to our northern climate they either wither away or become scrubby. When you want a cheap horse you buy a broncho, but when you want a good horse you buy a standard bred that has been properly raised. Our prices save you money, for our trees grow.

The prices of the Mail Order Houses are deceiving. They only appear cheap. They do not pay the freight nor do they replace their stock. Often they do not state the size and aim to save a grade. They do not take into consideration your soil, location and exposure, and then recommend varieties best suited to your particular conditions. You must pay cash before you see your goods. They seldom offer for sale any of the hardy new varieties developed for the Northwest. Their claim of saving agent's commission is misleading. It costs more to sell their goods through catalogs and farm paper advertising than they would pay to agents. Ten catalogs are wasted for every order received.

The farmers of the Northwest want the best. We sell as cheap as we can and raise stock right. We keep it clean, dig it carefully, pack it well, paper line every box and replace, as specified in our contract, any stock that fails to grow. We give our salesmen thorough instruction so they can give you dependable advice as to the varieties best adapted to your particular conditions of soil, climate, and purpose for which you intend to plant.

All stock is strictly up to grade and size mentioned, and true to name. Our stock is the cheapest, for it grows. Our motto is "Quality and Service."

ALBERT LEA PUBLISHING CO.

GENERAL INFORMATION

REPLACE TERMS

Any stock that fails to live, if given proper care, will be replaced FREE of charge (with exception of evergreens) providing we are notified before September 1st following delivery. Evergreens will be replaced at one-half price only.

DELIVERY SEASON

Never promise a customer a definite date for delivery. We guarantee to ship at the proper time for planting. Do not agree to deliver goods to premises, but instruct customers they will be notified to call at some centrally located place in town at delivery time. A delivery agent has plenty to attend to without making personal delivery of every package.

WE PAY FREIGHT, EXPRESS OR PARCEL POST

The prices quoted in this list are for goods delivered at any railroad station. Do not write up orders for delivery at inland towns (off the railroad.) Some nurseries make an extra charge of 10 per cent or more to cover cost of packing and transportation.

TERMS OF PAYMENT

All orders are taken with the understanding that cash will be paid in full at the time of delivery, unless payment has been made in advance.

PACKING

Every customer's order is carefully packed to assure delivery of his order in first class condition. Large orders are boxed in a separate box with plenty of moist packing material. No extra charge is made for this feature of service.

LANDSCAPE SERVICE

To give our customers better plantings we maintain a Landscape Department. Plans will be furnished our customers free of charge with orders amounting to $50.00 and over. Feel free to consult our Architect at any time with regard to planting arrangements and designs.

APPLES

PRICES

Grade	1	12	100
5-7 ft.	$1.50	$15.00	$120.00
4-5 ft.	1.25	12.00	90.00

STANDARD VARIETIES

Season Key. The season for ripening is indicated after each variety by letters which refer to the seasons as follows: S stands for summer, E F for early fall, L F for late fall, W for winter, L W for late winter.

Anisim W
Duchess S
Delicious LW
Early Harvest S
Fameuse W
Hibernal L F
Jonathon W
Lowland Raspberry S
Malinda LW
Northwestern Gr. LW
Okabena LF
Patton's Greening LF
Salome LW
Wealthy W
Winesap LW
Yellow Transparent S

Above are leading varieties but we grow all and can furnish all the standard kinds.

New Apples—Special Valuable Varieties For Southern Minnesota, Iowa and Southern Wisconsin

PRICES

5 to 7 feet—$1.75 each; $18.00 per dozen
4 to 5 feet—$1.50 each; $15.00 per dozen

McIntosh (W)
Anoka (S)
Haralson (W)
Erickson (S)
Perkins (W)

Crab Apples

PRICES

5 to 7 feet, 3 year old—$1.50 each; $15.00 per dozen
4 to 5 feet, 3 year old—$1.25 each; $12.00 per dozen

Early Strawberry (S)
Dart (F)
Transcendent (F)
Dolga (F)
Whitney (S)

Pear Trees

New varieties originated in North and as hardy as Wealthy Apple trees.

PRICES

5 to 6 feet $3.00 each; 2 for $5.00
4 to 5 feet $2.50 each; 2 for $4.00

Mendel Minnesota No. 1

NEW PLUMS

From Minnesota Fruit Breeding Farm

PRICES

Grade	1	12	100
5-6 ft.	$1.75	$17.50	$140.00
4-5 ft.	1.50	15.00	120.00
3-4 ft.	1.25	12.00	100.00

VARIETIES

Underwood
Red Wing
Elliot
Golden Rod
Monitor
Winona
Tonka
LaCresent

Loring Prize Plums

This fruit is of extraordinary size, well flavored, firm fleshed, and of extraordinary flavor.

4 to 5 ft. ..... $1.75 Each
5 to 6 ft. (Specimen) ..... 2.00 Each

Hansen's Plum Introductions

Hanska Kahinta Waneta Sapa Opata Tokata

	Each	Per 12
Above list, 3 to 4 ft.	$1.25	$12.00
Above list, 4 to 5 ft.	1.50	15.00
Above list, 5 to 6 ft. (Specimen)	1.75	17.50

Compass Cherry

(Very good to pollinize Zumbra and Nicollet.)

	Each	Per 12
Compass, 3 to 4 ft.	$1.25	$12.00
Compass, 4 to 5 ft.	1.50	15.00
Compass, 5 to 6 ft. (Specimen)	1.75	17.50

CHERRY HYBRIDS

NICOLLET—RED
ZUMBRA—BLACK

PRICES

The new cherry hybrids from the Minnesota Fruit Breeding Farm.

Grade	1	12
5-6 ft.	$2.00	$20.00
4-5 ft.	1.50	15.00
3-4 ft.	1.25	12.00

Grapes

STRONG VINES—HEAVY ROOTED

Agawam (Red)
Brighton (Red)
Diamond (White)
Moore's Early (Black)
Niagara (White)
Worden (Black)

	Each	Per 12	Per 100
Above list	$ .65	$7.00	$40.00
Beta	.75	8.00	50.00
Concord	.50	5.00	20.00
Alpha (new)	.75	8.00	
Hungarian	.75	8.00	

The Beta, Alpha and Hungarian Grapes are the hardiest varieties known. They will stand the winters of Minnesota and Dakota without covering.

Currants

NOTICE—The federal quarantine has been changed and now permits shipment of Currants and Gooseberries from Minnesota into all territory that we cover in the Northwest.

Very strong well branched plants 2 yr old.
(R) for Red; (W) for White

Usual Varieties

Prices—60c each; $5.00 per 12

White Grape (W)
London Market (R)

Special Varieties

Prices—1.00 each; 10.00 per 12

Perfection (R)

Gooseberries

2 year old, well rooted, well branched
(R) for Red; (W) for White

	Ea.	Doz.
Carrie (R)	$ .60	$6.00
Downing (W)	.70	7.00
Houghton (R)	.40	4.00

The Great "Carrie" Gooseberry is a Wonder

PLANT MORE CURRANTS & GOOSEBERRIES

Every land owner, whether farm or city lot, should have a few currants and gooseberries, especially currants. Fine for jellies, preserves and for canning. Sure croppers. Very profitable on the local market, too. Every customer has a shady place in the garden or a bare fence line. These are ideal places for currants and gooseberries.

Red Raspberries

	12	100	1000
Price	$2.50	$15.00	$60.00

VARIETIES

King St. Regis

Latham (Minnesota Fruit Breeding Farm.)

	12	100	1000
Price	$3.00	$20.00	$100.00

Black Raspberries

	12	100
Price	$3.00	$20.00

VARIETIES

Cumberland Older

Purple Raspberries

	12	100
Price	$3.00	$24.00

VARIETIES

Columbian

Strawberries

	Per 25	Per 100	Per 1000
Everbearing Progressive	2.00	$4.00	$25.00
Dunlap	1.00	2.50	15.00
Premier	1.00	3.00	18.00

We have experimented with nearly all the leading varieties of Strawberries and have come to the conclusion that all things considered, for general planting the Dunlap leads the list of June bearing varieties. It needs no fertilizer, is a large berry of a dark color, and bears an enormous crop. It is one of the best of shipping sorts.

Our plants are packed in packages of uniform size 25 to a bundle, and sales must be made in such a way as to permit the filling of orders without breaking bundles.

Mastodon Strawberry

PRICES

$2.00 per 25; $3.00 per 50; $5.00 per 100; $40.00 per 1000

The new Mastodon Strawberry is the largest and most delicious Everbearing variety so far produced.

No orders accepted for Strawberry Plants for less than 25.

NOTICE—All Strawberry Plants are delivered in Spring, but when taken with Fall orders enter them on Fall order to be paid in Fall with other stock and we will send plants in Spring prepaid. Be sure to explain this to customer.

Blackberries

Two Years Strong (transplanted plants)

	Per 12	Per 100
Ancient Britton	$3.00	$20.00

Miscellaneous

	Ea.	Doz.	100
Asparagus, 2 yr. crowns, strong	$.20	$2.00	$10.00
Buffalo Berry, 2-3 ft.	.50	6.00	
Dewberries, 2 yr.	.25	3.00	20.00
Horse Radish	.25	3.00	20.00
Juneberry, 2 yr. 2-3 ft.	.50	6.00	45.00
Rhubarb, 2 yr.	.50	4.00	25.00

No Spring Vegetable more welcome than Asparagus and Rhubarb. It is easily grown and should be cultivated in every garden.

Windbreak Evergreens

	Per 10	Per 100
Arbor Vitae, 12-15 in. (Light)		$45.00
Arbor Vitae, 12-18 in. (Heavy)	$8.00	80.00
Arbor Vitae, 18-24 in. (Heavy)	10.00	95.00
Norway Spruce, 18-24 in.	6.50	65.00
Norway Spruce, 2-3 ft.	8.00	75.00

Small Windbreak Evergreens

Transplanted trees, 12-15 inches in height, grown in the open field, hardy and well rooted. Sell in lots of 50 or more.

	Per 100	Per 1000
Black Hills Spruce 12-15 inches	$40.00	$325.00
Norway Spruce 12-15 inches	35.00	275.00

Specimen Evergreens

The trees listed below have been grown in wide rows with plenty of room to develop a symmetrical, shapely and heavily branched tree. They have been root pruned, and are extra well rooted.

Each tree in this Specimen class will be balled and burlapped in dirt.

Arbor Vitae, Globosa, Bushy Specimens, top 18-24 in. diameter	$ 8.00
Arbor Vitae, Globosa, Bushy Specimens, top 12-18 in. diameter	6.00
Arbor Vitae, Pyramid, 2-3 ft.	10.00
Arbor Vitae, Siberian, 2-3 ft.	6.00
Black Hills Spruce, 18-24 in.	4.00
Black Hills Spruce, 2-3 ft.	5.00
Colo. Green Spruce, 18-24 in.	5.00
Colo. Green Spruce, 2-3 ft.	6.00
Colo, Blue Spruce, Select Blue, 18-24 in.	12.50
Colo. Blue Spruce, Select Blue, 2-3 ft.	15.00
Juniper, Pfitzeriana, 12-18 in. diameter	7.50
Juniper, Savin, 18-24 in. diameter	7.00
Juniper, Savin, 2-3 ft. diameter	10.00
Juniper, Tamariscifolia, 18-24 in.	8.00
Mugho Dwarf Pine 12-18 in.	6.00
Mugho Dwarf Pine 18-24 in.	10.00
Red Cedar 18-24 in.	5.00
Red Cedar 2-3 ft.	7.50

Shade and Ornamental Trees

We divide the ornamental trees into two classes, those suitable for Street planting (Class S) and those suitable for Lawns (Class L).

	Each	Doz.
Ash, Green and White, 5-6 ft. (S-L)	$ 1.00	$10.00
Ash, Green and White, 6-8 ft. (S-L)..	1.50	15.00
Ash, Green and White, 8-10 ft. (S-L)	$2.00	$20.00
Am. Linden (Basswood) 5-6 ft. (S-L)..	2.00	20.00
Am. Linden (Basswood) 6-8 (S-L)....	2.50	25.00
Box Elder, 5 to 7 ft. (S-L).....	.75	8.00
Box Elder, 7 to 8 ft. (S-L).....	1.00	10.00
Box Elder, 8 to 10 ft. (S-L).....	2.00	18.00
Birch, White and Canoe, 5-6 ft. (S-L)	2.00	20.00
Birch, White and Canoe, 6-8 ft (S-L)	2.50	25.00
Caragana, 4 to 5 ft. (L).....	1.50	15.00
Caragana, 5 to 6 ft. (L)	2.00	20.00
Catalpa, Speciosa, 5 to 6 ft. (L).....	1.50	15.00
Catalpa, Speciosa, 6 to 8 ft. (L)....	2.00	20.00
Cherry, Choke, 5 to 6 ft. (L).....	1.50	18.00
Cherry, Wild Black, 5 to 6 ft. (L)....	1.50	18.00
Elm, American, 5 to 6 ft. (S-L).....	1.50	15.00
Elm, American, 6 to 8 ft. (S-L).....	2.00	20.00
Elm, American, 8 to 10 ft. (S-L).....	3.00	30.00
Elm, American, 10 to 12 ft. (S-L).....	4.00	40.00
Elm, American, 2 in. cal. (S-L)	7.00	70.00
Elm, Moline (Budded) 5 to 6 ft.	2.50	25.00
Elm, Moline (Budded) 6 to 8 ft.	3.00	30.00
Elm, Moline (Budded) 8 to 10 ft.	4.00	40.00
Elm, Vase Shaped (Budded) 5 to 6 ft.	2.50	25.00
Elm, Vase Shaped (Budded) 6 to 8 ft.	3.00	30.00
Elm, Vase Shaped (Budded) 8-10 ft...	4.00	40.00
Chinese Elm, 5-6 ft.....	3.00	30.00
Chinese Elm, 6-8 ft.....	5.00	
Hackberry, 5 to 6 ft. (S-L).....	2.00	20.00
Hackberry, 6 to 8 ft. (S-L).....	2.50	25.00
Horse Chestnut (Buckeye) 4-5 ft. (L)	2.00	20.00
Horse Chestnut (Buckeye) 5-6 ft. (L)	2.50	25.00
Horse Chestnut (Buckeye) 6-8 ft. (L)	4.00	40.00
Locust, Honey, 6 to 8 ft. (L).....	1.50	15.00
Locust, Black, 6 to 8 ft. (L).....	1.50	15.00
Maple, Silver or Soft, 5 to 6 ft. (S-L)	1.00	10.00
Maple, Silver or Soft, 6 to 8 ft. (S-L)	1.50	15.00
Maple, Silver or Soft, 8-10 ft. (S-L)..	2.00	20.00
Norway Maple 5-6 ft.	4.00	
Norway Maple, 6-8 ft.	5.00	

Shade and Ornamental Trees (Cont.)

Maple, Hard or Rock, 5 to 6 ft. (S-L)	2.00	20.00
Maple, Hard or Rock, 6 to 8 ft. (S-L)	3.00	30.00
Maple, Schwedleri, whips, 5 to 6 ft...	5.00	
Maple, Schwedleri, whips, 6 to 8 ft...	6.00	
Mountain Ash, European, 5-6 ft. (L)	1.50	15.00
Mountain Ash, European, 6-8 ft. (L)	2.00	20.00
Mulberry(Russian, 6 to 8 ft. (L)....	1.50	15.00
Poplar, Canadian, 6 to 8 ft. (S-L)....	1.00	10.00
Poplar, Canadian, 8 to 10 ft. (S-L)....	1.50	15.00
Poplar, Carolina, 6 to 8 ft. (S-L)....	1.00	10.00
Poplar, Carolina, 8 to 10 ft. (S-L)....	1.50	15.00
Poplar, Norway, 6 to 8 ft. (S-L) 12..	1.00	10.00
Poplar, Norway, 8 to 10 ft. (S-L) 20..	1.50	15.00
Poplar, Cottonwood, 6 to 8 ft. (S)....	.75	8.00
Poplar, Balm Gilead, 5 to 6 ft. (S)....	1.00	10.00
Poplar, Balm Gilead, 6 to 8 ft. (S)....	1.50	15.00
Poplar, Balm Gilead, 8 to 10 ft (S)....	2.00	20.00
Poplar, Bolleana, 6 to 8 ft.....	2.50	25.00
Poplar, Bolleana, 8 to 10 ft.....	3.00	35.00
Poplar, Lombardy, 6 to 8 ft. (S).....	2.00	20.00
Poplar, Lombardy, 8 to 10 ft. (S)....	2.50	25.00
Poplar, Lombardy, 10 to 12 ft. (S)....	4.00	40.00
Poplar, Northwest, 5 to 6 ft.....	1.50	15.00
Poplar, Northwest, 6 to 8 ft.	2.00	20.00
Poplar, Silver Leaf, 5 to 6 ft.....	1.00	10.00
Poplar, Silver Leaf, 6 to 8 ft.....	1.50	15.00
Poplar, Silver Leaf, 8 to 10 ft.....	2.00	20.00

Nut Trees

The constant and growing demand for nuts, and the immense quantities of them yearly imported to meet it, have given a great impetus to the planting of nut bearing trees. So palatable and wholesome are the nut kernels that they should become a staple article of food here as in Europe.

PRICES

Black Walnut ....5 to 6 ft.—$1.50 each; $15.00 per 12
Black Walnut ....6 to 8 ft.—$2.00 each; $20.00 per 12
Butternut .....5 to 6 ft.—$2.00 each; $18.00 per 12
Butternut .....6 to 8 ft.—$2.50 each;$20.00 per 12
Hazelnut Bushes..2 to 3 ft.—$.75 each; $.8.00 per 12

Weeping Trees

	Each
Cut Leaf Weeping Birch, 5 to 6 ft.....	$4.00
Cut Leaf Weeping Birch, 6 to 8 ft.	5.00
Weir's Cut Leaf Maple, 5 to 6 ft.	3.00
Weir's Cut Leaf Maple, 6 to 8 ft.	4.00

Weeping Trees (Cont.)

Mountain Ash, 2 year head	5.00	
Mulberry. Teas,. Weeping. Russian,. 2 year head	5.00	
Willow, Wisconsin, 5 to 7 ft.	1.50	15.00
Willow, Wisconsin, 6 to 8 ft.	2.00	20.00
Niobe Weeping Willow, 5 to 6 ft.	1.50	15.00
Niobe Weeping Willow, 6 to 8 ft.	2.00	20.00

Push Niobe Weeping Willows, Good Thing.

Forest Trees—Nursery Grown

	100	1000
Ash, Green and White, 12 to 18 in.	$ 2.50	$20.00
Ash, Green and White, 18 to 24 in.	4.00	30.00
Ash, Green and White, 2 to 3 ft.	8.00	75.00
Ash, Green and White, 3 to 4 ft.	10.00	90.00
Black Walnut, 18 to 24 in.	10.00	90.00
Black Walnut, 2 to 3 ft.	20.00	150.00
Box Elder, 12 to 18 in.	2.50	20.00
Box Elder, 18 to 24 in.	4.00	30.00
Box Elder, 2 to 3 ft.	8.00	75.00
Box Elder, 3 to 4 ft.	10.00	90.00
Box Elder, 4 to 5 ft.	15.00	150.00
Cottonwood, Nursery Grown, 2-3 ft.	5.00	50.00
Cottonwood, Nursery Grown, 3-4 ft.	8.00	75.00
Cottonwood, Nursery Grown, 4-5 ft.	15.00	150.00
Elm, 12 to 18 in.	2.50	20.00
Elm, 18 to 24 in.	4.00	30.00
Elm, 2 to 3 ft.	10.00	90.00
Maple, Soft or Silver, 12 to 18 in.	2.00	15.00
Maple, Soft or Silver, 18 to 24 in.	2.50	20.00
Maple, Soft or Silver, 2 to 3 ft.	5.00	45.00
Maple, Soft or Silver, 3 to 4 ft.	8.00	70.00
Poplar, Norway, 18 to 24 in.	5.00	50.00
Poplar, Norway, 2 to 3 ft.	8.00	60.00
Poplar, Norway, 3 to 4 ft.	10.00	80.00
Poplar, Canadian, 18 to 24 in.	6.00	50.00
Poplar, Canadian, 2 to 3 ft.	8.00	70.00
Poplar, Canadian, 3 to 4 ft.	10.00	100.00
Poplar, Canadian, 4 to 5 ft.	15.00	
Poplar, Northwest, 12 to 18 in.	10.00	80.00
Poplar, Northwest, 18 to 24 in.	12.00	100.00
Poplar, Northwest, 2 to 3 ft.	15.00	120.00
Poplar, Carolina, 3 to 4 ft.	7.00	60.00
Poplar, Carolina, 4 to 5 ft.	10.00	80.00
Golden Willow, 2 to 3 ft.	7.00	45.00
Golden Willow, 3 to 4 ft.	10.00	60.00
Golden Willow, 4 to 5 ft.	12.00	90.00

Forest Trees, Nursery Grown (Cont.)

Laurel Leaf Willow, 18 to 24 in.....	6.00	45.00
Laurel Leaf Willow, 2 to 3 ft.....	7.00	60.00
Laurel Leaf Willow, 3 to 4 ft.	10.00	70.00
Laurel Leaf Willow, 4 to 5 ft.....	12.00	90.00
White Willow, 18 to 24 in.....	6.00	50.00
White Willow, 2 to 3 ft.....	7.00	60.00
White Willow, 3 to 4 ft.....	10.00	90.00

Blooming Seasons of Popular Shrubs

Date of bloom, color of flowers and attractive berries. Also shade loving shrubs.

BLOOMING IN APRIL

†*Barberry (B)	Yellow
Flowering Almonds (M)	White and pink
Golden Bell (Forsythia) (L)	Yellow
Spirea Arguta (D)	White
Lilac (L)	Purple, red and [white
Flowering Plum (L)	Pink
Spirea Thunbergii (D)	White

BLOOMING IN MAY

*Honeysuckles (L)	Pink, yellow, red and [white
Mock Oranges (L)	White
Rosa Rugosa (M)	Red and white
Spirea Van Houteii (M)	White
†*Dogwood (M)	White
*Arrowwood (Vib. Dendatum)	White
*H. B. Cranberry (L)	White
Snowball (L)	White

BLOOMING IN JUNE

Weigelias (D)	Pink and red
*Bush Honeysuckle (M)	Pink, red, yellow and [white
Mock Orange (L)	White
*Rugosa Roses (M)	Red and White
†*Golden Elder (M)	White
Tamarix (M)	Purple
Spirea Aurea (M)	White
Flowering Currant (M)	Yellow and white

BLOOMING IN JULY

Weigelias (D)	Pink and red
†Hydrangea, A.S. (M)	White
†*Rugosa Roses (M)	Red and white
Spirea Froebelli (D)	Red
†*Snowberry, White (D)	Blue
†*Snowberry, Red (D)	White
Spirea A. Waterer (D)	Red

BLOOMING IN AUGUST

†Hydrangea A.S. (M)	White
*Rugosa Roses (M)	Red and white
Spirea Troebelli (D)	Red
†*Snowberry, White (M)	Blue
Sumac (L)	Various
Spirea Billardi (M)	Pink
Spirea C.A. (D)	White
Spirea Sorbifolia (M)	White

BLOOMING IN SEPTEMBER AND OCTOBER

†Hydrangea P.G (M)	White
†Hydrangea A.S. (M)	White
*Rugosa Roses (M)	Red and white
Spirea Froebelli (D)	Red

†Do well in shady places; good for spots where too shady for grass.
*Have fall or winter berries.
D.—Shrubs which are dwarf in habit of growth
M.—Shrubs which are medium in habit of growth
L.—Shrubs which are tall in habit of growth

Specimen Flowering Shrubs

	Each	Doz.
*Almonds, pink, red, white, 2 to 3 ft.	$1.50	$15.00
Almonds, pink, red, white, 3 to 4 ft.	2.00	20.00
Japanese Barberry 2-3 ft.	.75	8.00
Red Leaved Barberry 12-18 in.	1.00	10.00
Red Leaved Barberry 18-24 in.	1.50	15.00
Buckthorn (Shrub Form), 2 to 3 ft.	.60	6.00
Buckthorn (Shrub Form), 3 to 4 ft.	.75	8.00
Butterfly Bush, 2 to 3 ft.	.75	8.00
Butterfly Bush, 3 to 4 ft.	1.00	10.00
Caragana (Shrub Form), 2 to 3 ft.	.60	6.00
Caragana (Shrub Form), 3 to 4 ft.	.75	8.00
Cornus (Red Twigged Dogwood) 2-3 ft.	.60	6.00
Cornus (Red Twigged Dogwood) 3-4 ft.	.75	8.00
Cornus (Stolonifera) 2 to 3 ft.	.60	6.00
Cornus (Stolonifera) 3 to 4 ft.	.75	8.00
Cornus (Variegated Leaf) 2 to 3 ft.	1.00	10.00
Cornus (Varigeated Leaf) 3 to 4 ft.	1.50	15.00
Cornus (Yellow) 2 to 3 ft.	.75	8.00
Cornus (Yellow) 3 to 4 ft.	1.00	10.00
Cotoneaster, 2 to 3 ft	.75	8.00
Cotoneaster, 3 to 4 ft.	1.00	10.00
Currant (Yellow Flowering) 2 to 3 ft.	.75	8.00
Currant, Alpine, 18 to 24 in.	.75	8.00
Elder Common, 2 to 3 ft.	.60	6.00
Elder Common, 3 to 4 ft.	.75	8.00
Elder (Red Berried) 2 to 3 ft.	.75	8.00

Specimen Flowering Shrubs (Cont.)

Elder, (Red Berried) 3 to 4 ft.	1.00	10.00
Elder, Cut Leaf, 2 to 3 ft.	.75	8.00
Elder, Cut Leaf, 3 to 4 ft.	1.00	10.00
Elder, Golden, 2 to 3 ft.	.7	8.00
Elder, Golden, 3 to 4 ft.	1.00	10.00
Honeysuckle (Tartarian) 2 to 3 ft.	.75	8.00
Honeysuckle (Tartarian) 3 to 4 ft.	1.00	10.00
Honeysuckle (Morrowi) 2 to 3 ft.	.75	8.00
Honeysuckle (Morrowi) 3 to 4 ft.	1.00	10.00
Hydrangea P.G., 18 to 24 in.	1.00	12.00
Hydrangea P.G., 2 to 3 ft.	1.50	15.00
Hydrangea P.G., 3 to 4 ft.	2.00	20.00
Hydrangea Aborescens, 18 to 24 in.	1.00	12.00
Hydrangea Aborescens, 2 to 3 ft.	1.50	15.00
Hydrangea Aborescens, 3 to 4 ft.	2.00	20.00
High Bush Cranberry, 2 to 3 ft.	1.00	10.00
High Bush Cranberry, 3 to 4 ft.	1.50	15.00
Hugonis Rose (Yellow Flower) 2-3 ft.	1.50	15.00
Lilac, (Common Purple), 2 to 3 ft.	.75	8.00
Lilac, (Common Purple), 3 to 4 ft.	1.00	10.00
Lilac, Persian Purple, 2 to 3 ft.	.75	8.00
Lilac, Persian Purple, 3 to 4 ft.	1.00	10.00
Lilac, (Special named varieties: Chas. X, Ludvig Spaeth, Marie LeGrey, Japan Lilac, Josica, Madam Lemoine, Rothomagensis and others) 2 to 3 ft.	1.75	18.00
Same, 3 to 4 ft.	2.00	20.00
Russian Olive (Shrub Form), 2-3 ft.	.60	6.00
Russian Olive (Shrub Form), 3-4 ft.	.75	8.00
Snowball, Viburnum Lantana, 2-3 ft.	1.00	10.00
Snowball, Viburnum Lantana, 3-4 ft.	1.50	15.00
Snowball, Viburnum Lantago, 2-3 ft.	1.00	10.00
Snowball, Viburnum Lantago, 3-4 ft.	1.50	15.00
Snowball, common, 2 to 3 ft.	1.00	10.00
Snowberry, red and white 2 to 3 ft.	.75	8.00
Snowberry, red and white 3 to 4 ft.	1.00	10.00
Spirea, Anthony Waterer red 12-18 in.	1.00	10.00
Spirea, Anthony Waterer, red, 18-24 in.	1.50	15.00
Spirea, Arguta, white, 2 to 3 ft.	.75	8.00
Spirea, Arguta, white, 3 to 4 ft.	1.00	10.00
Spirea, Aurea, white, 2 to 3 ft.	1.00	10.00
Spirea, Aurea, white, 3 to 4 ft.	1.50	15.00
Spirea, Billardi, pink, 2 to 3 ft.	.75	8.00
Spirea, Billardi, pink, 3 to 4 ft.	1.00	10.00
Spirea, Bumalda, pink, 12 to 18 in.	1.00	10.00
Spirea, Bumalda, pink, 18 to 24 in.	1.50	15.00
Spirea, Collosa Alba, white, 12-18 in.	1.00	10.00

Specimen Flowering Shrubs (Cont.)

Spirea, Collosa Alba, white, 18-24 in.....	1.50	15.00
Spirea, Collosa Rosea, pink, 2 to 3 ft.....	.75	8.00
Spirea, Collosa Rosea, pink, 3 to 4 ft.....	1.00	10.00
Spirea, Frobelli, red, 12 to 18 in.....	1.00	10.00
Spirea, Froebelli, red, 18 to 24 in.....	1.50	15.00
Spirea, Sorbifolia, white, 2 to 3 ft.....	.75	8.00
Spirea, Sorbifolia, white, 3 to 4 ft.....	1.00	10.00
Spirea, Thunbergii, white, 12 to 18 in.....	1.00	10.00
Spirea, Thunbergii, white, 18 to 24 in.....	1.50	15.00
Spirea, Van Houtti, white, 2 to 3 ft.....	.75	8.00
Spirea, Van Houtti, white, 3 to 4 ft.....	1.00	10.00
Sumac, Staghorn, 2 to 3 ft.	.75	8.00
Sumac, Staghorn, 3 to 4 ft.....	1.00	10.00
Sumac, Smooth Leaf, 2 to 3 ft.....	.75	8.00
Sumac, Smooth Leaf, 3 to 4 ft.....	1.00	10.00
Sumac, Cut Leaf, 2 to 3 ft.....	.75	8.00
Sumac, Cut Leaf, 3 to 4 ft.....	1.00	10.00
Syringa, Golden, 12 to 18 in.....	1.50	15.00
Syringa, Golden, 18 to 24 in.....	2.00	20.00
Syringa (mock orange) 2 to 3 ft.....	.75	8.00
Syringa (mock orange) 3 to 4 ft.....	1.00	10.00
Syringa, Verginal, 2 to 3 ft.....	2.00	20.00
Syringa, Verginal, 3 to 4 ft.....	2.50	25.00
Syringa, Mont Blanc, 2 to 3 ft.....	2.00	20.00
Syringa, Mont Blanc, 3 to 4 ft.	2.50	25.00
Syringa, Avalanche, 2 to 3 ft.....	2.00	20.00
Syringa, Avalanche, 3 to 4 ft.....	2.50	25.00
Syringa, Coronarus, 2 to 3 ft.....	.75	8.00
Syringa, Coronarus, 3 to 4 ft.....	1.00	10.00
Tamerix, 2 to 3 ft.	.75	8.00
Tamerix, 3 to 4 ft.....	1.00	10.00
Wahoo, 2 to 3 ft.....	1.00	10.00
Wahoo, 3 to 4 ft.....	1.50	15.00
Weigelia (Variegated Leaf) 2 to 3 ft.....	2.00	20.00
Weigelia, Rosea, 2 to 3 ft.....	1.00	10.00
Weigelia, Eva Rathka, 2 to 3 ft.....	2.00	20.00

TREE FORM SHRUBS

Betchel's Flowering Crab, 2 to 3 ft.....	2.00
Betchel's Flowering Crab, 3 to 4 ft.....	2.50
Betchel's Flowering Crab, 4 to 5 ft.....	3.00
Prunus, Triloba, 2 to 3 ft.	2.00
Prunus, Triloba, 3 to 4 ft	2.50
Purple Leaf Flowering Plum, 2 to 3 ft...	1.50
Purple Leaf Flowering Plum, 3 to 4 ft...	2.00
Purple Leaf Flowering Plum, 4 to 5 ft.	2.50
Tree Hydrangea, 3 to 4 ft.....	2.50
Tree Hydrangea, 4 to 5 ft.....	3.00

Tree Honeysuckle, 3 to 4 ft..... 2.00
Tree Lilac, 3 to 4 ft..... 2.00
Hardy Tree roses 3-4 ft..... 5.00

Ornamental Hedges

	100
Barberry (Thunbergii)	
Transplants, 12 to 18 in.....	35.00
Transplants, 18 to 24 in.....	50.00
Transplants, 2 to 3 ft.....	80.00
Alpine Currant (Dwarf Hedge)	
12 to 18 in.....	40.00
18 to 24 in.....	50.00
Cotoneaster, 18 to 24 in.....	35.00
Cotoneaster, 2 to 3 ft.....	50.00
Buckthorn, 12 to 18 in.....	15.00
Buckthorn, 18 to 24 in.....	20.00
Buckthorn, 2 to 3 ft.....	25.00
Caragana, Aborescens, 12 to 18 in.....	12,00
Caragana, Aborescens, 18 to 24 in.....	15.00
Caragana, Aborescens, 2 to 3 ft.....	20.00
Caragana, Aborescens, 3 to 4 ft.....	25.00
Caragana, Aborescens, 4 to 5 ft.....	30.00
Dogwood (Red Siberian), 18 to 24 in.....	40.00
Dogwood (Red Siberian), 2 to 3 ft.....	50.00
Dogwood (Red Siberian), 3 to 4 ft.....	65.00
Hedgewood, Dwarf, 12 to 18 in.....	10.00
Hedgewood, Dwarf, 18 to 24 in.....	15.00
Hedgewood, Dwarf, 2 to 3 ft.....	20.00
Russian Olive, 12 to 18 in.....	15.00
Russian Olive, 18 to 24 in.....	20.00
Russian Olive, 2 to 3 ft.....	25.00

Flowering Hedges—Light Stock

Prices are for 50 or more	100
Spirea Van Houtti, Snowberry, Tartian Honeysuckle, Common Lilac, Persian Lilac, 2 to 3 ft	50.00
3 to 4 ft.....	80.00

50 to 100 rates. Half dozen at dozen rates. make no variation from these prices.

Ornamental Vines

STRONG 2 YEAR PLANTS

Ornamentals of this class are so hardy, so easily grown, and so beautiful that they deserve greater attention than they receive. They are indispensable for screening porches, covering trellises, tree trunks, walls and stone or brick foundations. Give them a fine, rich soil and they will require little attention.

(C) Clings to stone or brick.

(T Requires a trellis.

	Each	Doz.
Ampelopsis, Engelmani (C)	$ .75	$7.00
Bittersweet (T)	1.00	10.00
Clematis, Coccinnea (Red) (T)	2.00	20.00
Clematis, Henryii (White) (T)	2.00	20.00
Clematis, Jackmanni (Purple) (T)	2.00	20.00
Clematis, Paniculata (White) (T)	1.00	10.00
Clematis, Ed. Andre (Red) (T)	2.00	20.00
Climbing Honeysuckle (T)	1.00	10.00
Dutchman's Pipe (T)	2.00	20.00
Matrimony Vine (T)	1.00	10.00
Wisteria (T)	1.00	10.00

Hardy Perennial Flowers

We list a number of the favorite flowers that lose their tops by dying down in the winter, but whose roots are preserved from year to year, consequently when once planted, they are perpetual, coming back each season with an increase in size of plant and flowering capacity. Just think of it—flowers all summer, all colors, every year, without special care or transplanting. Include perennials in every order. Get better acquainted with them.

Perennials to produce the best effects require a fairly good loam soil which has previously had rotted manure worked into it to a depth of 15 inches. As is true of any class of plants, weeds should be kept out, and it is also desirable to place a straw mulch over them during the winter.

BLOOMING PERIOD

(M) May
(J) June
(Ju) July
(N) November
(A) August
(S) September
(O) October

	Each	Doz.
Aconitum	$ .50	$5.00
Achillea, The Pearl (J, Ju, A)	.50	5.00
Achillea, Rubrum, (J, Ju,A)	.50	5.00
Achillea, Yarrow (J, Ju, A)	.50	5.00
Achillea, Multiflora (J, Ju, A)	.50	5.00
Aquilegia (Columbine) (M)	.40	4.00
Baby Breath (Ju, A)	.50	5.00
Bleeding Heart (M)	1.00	10.00
Canterbury Bells (Ju, A)	.50	5.00
Campanula (Ju to O)	.50	5.00
Chinese Lantern Plant (A, S)	.50	5.00
Chrysanthemum, Hardy (O, N)	.50	5.00
Columbine (Ju)	.30	3.00

Hardy Perennial Flowers (Cont.)

Coreopsis (J, Ju, A, S)	.50	5.00
Daisy, Shasta (J, Ju, A, S)	.50	5.00
Delphinium (J, Ju, A, S, O)	.50	5.00
Forget-me-not	.50	5.00
Flax, Perennial (M to O)	.50	5.00
Foxglove (Digitalis) (J, Ju)	.50	5.00
Gaillardia (Blanket Fower) (J, Ju, A, S)	.50	5.00
Giant Daisys (A to O)	.50	5.00
Golden Glow (Ju, A)	.30	3.00
Hardy Asters (A to O)	.50	5.00
Hibiscus (Ju, A, S)	.50	5.00
Hollyhocks (Ju, A)	.50	5.00
Iris (German) (M, J)	.50	5.00
Iris (Japan) (M. J.)	.50	.500
Iris, Siberian (M, J)	.50	5.00
Larkspur, Blue and White (J to A)	.50	5.00
Lathyrus, (Hardy Sweet Pea) White (Ju to S)	.50	5.00
Lathyrus, (Hardy Sweet Pea) Pink (Ju to S)	.50	5.00
Mallow, Giant Red Flowering (A, S)	.50	5:00
Phlox, assorted (J, Ju, A)	.50	5.00
Phlox (Named Varieties)	.50	5.00
Pluton (Red)		
Peach Blow (Late Pink)		
Pantheon (Pink)		
Richard Wallace (White, Pink Center)		
R. P. Struthers (Pink)		
Mrs. Lingard (Early White)		
Rynstrom (Pink)		
Mrs. Jenkins (White)		
Eclaireaux (Purple)		
Van Lassburgh (White)		
Poppy, Oriental (J)	.50	$5.00
Platycodon (J to O)	.50	5.00
Pyrethyum (Painted Daisy) (Ju)	.50	5.00
Spirea, Fillipendula (Ju, A)	.50	5:00
Sedum Spectabilis (A to O)	.50	5.00
Statice Latifolia (A, S)	.50	5.00
Sweet William (J. Ju)	.50	5.00
Trailing Myrtle (J)	.50	5.00
Veronica (Blue Bird) (A, S)	.50	5.00
Yucca, 1 year, (M, J)	.50	5.00
Yucca, 2 year, (M, J)	1.00	10.00
Yucca, 3 year, (M, J)	2.50	25.00

Bulbs—For Spring Planting Only

The following Bulbs must be taken up every Fall and stored in a cool dry cellar and protected from freezing.

	Each	Doz.
Canas (S) (All Colors)	$ .50	$6.00
Dahlias (Special Named Varieties (S)	.50	6.00
Gladiolus (Assorted Colors) (S)	.15	1.50

Bulbs—For Fall Planting Only

Hyacinths, (Special Named Varieties) (F)	.25	2.50
Jonquils (F)	.25	2.50
Narcissus (Named Varieties) (F)	.25	2.50
Tulips (Single Mixed) (F)	.20	2.00
Tulips (Double Darwin) (F) (Special Named Varieties)	.25	2.50

Lily Bulbs

Lily, Day, Hermerocallis Flava (J, A)	.50	5.00
Lily, Day, Hererocallis Fulva (J, A)	.50	5.00
Lily of Valley, (Clumps 3 pips) (M)	.50	5.00
Lily, Regal (Ju)	1.00	10.00
Liy, Tiger (Ju)	.50	5.00
Lily, Tiger (Ju)	.50	5.00

Peonies

$1.00 Each	$10.00 per Dozen
Duchess De Nemours	Early White
Felix Crousse	Rose Red
Avalance	Late White
Delicatissima	Pale Pink
Couronne d'or	Late White
Albert Crousse	Light Pink
Rubra Superba	Late Dark Red
Festiva Maxima	Early White
Livingstone	Late Rose Pink
Marie Lemoine	Late Creamy White
Edulis Superba	Early Pink
Karl Rosenfield	Early Pink

Roses

Our Roses are strong, two year old bushes, field grown and strictly hardy. They have already bloomed one season before being sent out and are in every respect a superior article. Varieties offered are selected for their free blooming qualities, their strong habit of growth and for their ability to adapt themselves to any climate or condition.

Hybrid Perpetual Roses

(C) for Crimson; (P) for Pink; (R) for Red; (W) for White; (Y) for Yellow. Prices for strong, two year old plants that will bloom the first season.

PRICES

$1.50 Each; $15.00 per Dozen

Amelia Gravereaux
Captain Hayward (R)
Frau Karl Druschki (W)
General Jack (R)
Gruss En Tiplitz (R)
Harrison Yellow (Y)
Madam Plantier (W)
Magna Charta (P)
Margaret Dickson (W)
Paul Neyron (P)
Persian Yellow (Y)

Hybrid Rugosa Roses

Hardy—Do Not Need Covering

PRICES

$1.50 Each; $15.00 per Dozen

Blanch de Coubert (Dl.W)
Belle Poitevine (Dl. P)
Conrad F. Meyer (Dl.P)
Grootendorst (Dl. P)
Hansa (Dl.R)
Sir Thomas Lipton, (Dl.W)
New Century
(Dl. Rose Pink)
Rosa Rugosa, Single (All Colors).....$1.00 $10.00
Hugonis Yellow $1.50 $15.00

Climbers and Ramblers

PRICES

$1.50 each or $15.00 per doz.

Dorothy Perkins (W)
Baltimore Belle (W)
Baby Rambler (W)
White Rambler (W)
Baby Rambler (P)
Dorthy Perkins (P)
Paul's Scarlet (P)
Baby Rambler (R)
Crimson Rambler (R)
Climbing American
Beauty (R)
Excelsa (R)

MEMORANDUM

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Get Us Another Salesman and Earn $25.00

Many of our best salesmen come to us through salesmen now in our employ.

For each salesman hired through you, we will mail our check for $5.00 when we have received from said agent $50.00 in good orders. When the sales of the individual agent amount to $250.00 we will mail you our check for $10.00, and another check for $10.00 will be mailed to you when we have received from said agent a total of $500.00 in good business.

In sending names, remember that the only kind of people we are interested in are those who are strictly "on the square" and who are hustlers. We don't want the names of any men whose wishbones are where their backbones ought to be.

DISTANCES FOR PLANTING

This is a question that often arises for the Dealers to answer and the following table will serve as a comparative guide. It must be remembered, however, that it is ony comparative and is based on the general distances required on the average loamy soil. The distances given in second column are those required for transplanted trees. Where seedlings are planted they must be placed much closer together; as they mature, the weaker ones can be cut out and the row evened up to the proper distances.

In planting trees for wind protection it is best to set two rows, having the trees alternate in the row, so that each tree will be opposite an open space in the next row.	Distance in feet for thick or solid hedge rows	Distance in feet for open planting on lines and avenues
Abor Vitae, American	2 to 4	8 to 26
Ash, American	2 to 8	20 to 35
Barberry, Japanese	1 to 2	
Buckthorn	1 to 2½	
Caragana	1 to 2½	
Russian Olive	1 to 2½	
Cottonwood	2 to 6	25 to 35
Elm, American	2 to 6	25 to 35
Locust	2 to 6	15 to 20
Maple, Soft or Silver	2 to 8	25 35
Mulberry, Russian	2 to 6	20 to 30
Pine	3 to 8	25 to 35
Poplar	6 to 12	20 to 30
Red Cedar	2 to 3	15 to 20
Spruce	3 to 8	10 to 20
Willow	1 to 2	20 to 30
Walnut		25 to 40

TABLE SHOWING THE NUMBER OF TREES OR PLANTS TO AN ACRE.

Distance apart.	No. Required
3x 6 ft.—Raspberries, hedgerow	2,420
2x 4 ft.—Strawberries	5,445
4x 6 ft.—Raspberries hills	1,815
5x 7 ft.—Currants	1,244
8x10 ft.—Grapes	544
15x20 ft.	145
15x24 ft.	121
15x30 ft.	96
17x18 ft.	142
18x18 ft.	134
30x30 ft.	48

RULE—Multiply distance apart each way in feet; divide 43,560 by the product; quotient is number of trees or plants needed to set an acre.